

# ASSESS YOUR WANTS AND NEEDS

This exercise will help your buyer's representative identify specific homes to show you. If you have other needs and/or desires, be sure to list these and discuss them with your buyer's representative.

## Home Feature Prioritizing Tool

Ideal Price \_\_\_\_\_

# of Bedrooms—Minimum \_\_\_\_\_

# of Bathrooms—Minimum \_\_\_\_\_

Garage—# of Cars \_\_\_\_\_

Lot Size \_\_\_\_\_

Age of House \_\_\_\_\_

Square Feet of House \_\_\_\_\_

Style of House \_\_\_\_\_

Number of Floors \_\_\_\_\_

Type of Neighborhood \_\_\_\_\_

## Determining What You Need Versus Want

Rate the features below on a scale of 0 to 10, with 0 being those things you absolutely don't want and 10 being those things you must have.

Eat-In Kitchen

0 1 2 3 4 5 6 7 8 9 10

Separate Dining Room

0 1 2 3 4 5 6 7 8 9 10

Fireplace

0 1 2 3 4 5 6 7 8 9 10

Family Room

0 1 2 3 4 5 6 7 8 9 10

Finished Basement

0 1 2 3 4 5 6 7 8 9 10

Homeowner Association

0 1 2 3 4 5 6 7 8 9 10

Amenities (*security gate, community pool, tennis...*)

0 1 2 3 4 5 6 7 8 9 10

Pool/Spa

0 1 2 3 4 5 6 7 8 9 10

Patio/Porch

0 1 2 3 4 5 6 7 8 9 10

Yard

0 1 2 3 4 5 6 7 8 9 10

View

0 1 2 3 4 5 6 7 8 9 10